

Upper Savannah PY2019 One Stop Usage Report	Qtr 1 (July 1, 2019- September 30, 2019)							Qtr 2 (October 1, 2019 - December 31, 2019)							Qtr 3 (January 1, 2020 - March 31, 2020)							Qtr 4 (April 1, 2020 - June 30, 2020)							PY2019 Totals and Averages						
	G	A	M	E	S	N	L	G	A	M	E	S	N	L	G	A	M	E	S	N	L	G	A	M	E	S	N	L	G	A	M	E	S	N	L
Workforce Climate																																			
Number unemployed	928	323	98	284	222	515	867																												
Unemployment percentage	3	3.2	2.8	2.6	2.5	2.7	2.8																												
Traffic and Enrollment																																			
Center Unduplicated Count	1714	217	69	144	115	857	836																												
Center customer visits	3338	226	142	381	349	1551	1137																												
Utilization rate (Center unduplicated ÷ Number unemployed)	185%	67%	70%	51%	52%	166%	96%	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####					
WIOA Adult Enrollment	14	1	1	2	0	5	13																												
WIOA Dislocated Worker Enrollment	6	0	0	0	0	10	9																												
WIOA Youth Enrollment	3	0	0	0	2	10	0																												
CSBG (those served by the program)	283	171	87	104	88	182	298																												
Wagner Peyser Enrollment	392	29	16	23	16	228	277																												
Adult Education Enrollment	123	37	6	66	26	61	146																												
Vocational Rehabilitation Enrollment	19	1	5	1	6	8	10																												
Enrolled in a Manufacturing Certificate Program	20	0	0	0	0	9	0																												
Employer Services																																			
Employers Assisted	180	38	29	52	10	67	86																												
# of Open Positions for Staff Managed Job Order	484	17	20	29	191	189	175																												
Open positions filled by Referrals	73	10	7	15	22	117	45																												
Results																																			
GED Attainment	3	1	0	0	0	1	7																												
Manufacturing Certificate	0	0	0	0	0	0	0																												
Referrals (Goal for PY'2019 = 2,000)	183																																		

Center Unduplicated Count - First visit since July 1, 2019

WIOA - Workforce Innovation & Opportunity Act

Wagner Peyser - Employment Services, connecting job-seekers with employers

Staff Managed Job Orders are Jobs posted for employers by SC Works Staff

Open positions filled by referrals - The job was filled because staff referred qualified individuals to that employer

Manufacturing Certificate - SC Manufacturing Certification (SCMC) or Manufacturing Production Technician Certification

CSBG - Community Service Block Grant Low-Income Home Energy Assistance Program (LIHEAP), General Emergency Assistance Program (GEAP), Case Management, Youth Leadership Program (YLP)

ND No Data Submitted
 NA Not available at publication

G Greenwood
 A Abbeville
 M McCormick
 E Edgefield
 S Saluda
 N Newberry
 L Laurens

Program year 2018 - 4th Quarter Performance Summary (Quick Reference)

Rolling -4

WorkLink					Pee Dee						
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score		
Employment Rate Q2	104.6%	124.8%	107.0%	112.2%	Employment Rate Q2	104.8%	98.4%	93.5%	98.9%		
Employment Rate Q4	112.6%	112.2%	115.4%	113.4%	Employment Rate Q4	113.3%	109.9%	106.2%	109.8%		
Median Earnings	110.6%	118.8%	N/A	114.7%	Median Earnings	104.6%	112.2%	N/A	108.4%		
Credential Rate	132.6%	166.7%	115.4%	138.2%	Credential Rate	100.6%	124.5%	106.9%	110.7%		
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A		
Overall Program Score	115.1%	130.6%	112.6%		Overall Program Score	105.8%	111.2%	102.2%			
Upper Savannah					Lower Savannah						
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score		
Employment Rate Q2	106.1%	103.6%	112.7%	107.5%	Employment Rate Q2	111.6%	97.1%	106.1%	105.0%		
Employment Rate Q4	112.5%	114.6%	114.9%	114.0%	Employment Rate Q4	112.9%	108.4%	113.3%	111.5%		
Median Earnings	110.4%	125.0%	N/A	117.7%	Median Earnings	125.1%	126.1%	N/A	125.6%		
Credential Rate	145.7%	144.0%	110.1%	133.3%	Credential Rate	107.9%	102.9%	112.8%	107.9%		
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A		
Overall Program Score	118.7%	121.8%	112.6%		Overall Program Score	114.4%	108.6%	110.7%			
Upstate					Catawba						
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score		
Employment Rate Q2	106.0%	116.5%	113.7%	112.1%	Employment Rate Q2	108.9%	107.5%	109.5%	108.6%		
Employment Rate Q4	104.1%	111.8%	118.8%	111.6%	Employment Rate Q4	114.4%	124.2%	115.7%	118.1%		
Median Earnings	107.3%	100.7%	N/A	104.0%	Median Earnings	119.5%	118.6%	N/A	119.0%		
Credential Rate	130.4%	126.5%	112.6%	123.2%	Credential Rate	140.7%	159.1%	103.7%	134.5%		
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A		
Overall Program Score	112.0%	113.9%	115.1%		Overall Program Score	120.9%	127.3%	109.6%			
Greenville					Santee-Lynches						
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score		
Employment Rate Q2	102.6%	99.3%	87.1%	96.3%	Employment Rate Q2	111.5%	89.9%	92.3%	97.9%		
Employment Rate Q4	116.3%	100.9%	107.1%	108.1%	Employment Rate Q4	116.8%	111.6%	99.9%	109.4%		
Median Earnings	109.8%	162.4%	N/A	136.1%	Median Earnings	104.6%	118.5%	N/A	111.6%		
Credential Rate	84.4%	122.0%	103.5%	103.3%	Credential Rate	133.7%	115.8%	100.6%	116.7%		
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A		
Overall Program Score	103.3%	121.1%	99.2%		Overall Program Score	116.7%	109.0%	97.6%			
Midlands					Waccamaw						
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score		
Employment Rate Q2	95.4%	101.1%	98.4%	98.3%	Employment Rate Q2	108.1%	112.0%	107.2%	109.1%		
Employment Rate Q4	100.4%	107.5%	120.1%	109.4%	Employment Rate Q4	119.0%	104.6%	111.6%	111.7%		
Median Earnings	108.8%	105.0%	N/A	106.9%	Median Earnings	127.2%	137.2%	N/A	132.2%		
Credential Rate	108.5%	121.0%	96.0%	108.5%	Credential Rate	122.2%	135.2%	84.3%	113.9%		
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A		
Overall Program Score	103.3%	108.6%	104.9%		Overall Program Score	119.1%	122.2%	101.0%			
Trident					Lowcountry						
Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score	Indicator/Program	Title I Adult % of Goal	Title I DW % of Goal	Title I Youth % of Goal	Overall Indicator Score		
Employment Rate Q2	104.2%	105.5%	107.6%	105.7%	Employment Rate Q2	88.7%	77.3%	86.2%	84.0%		
Employment Rate Q4	106.8%	113.3%	118.1%	112.8%	Employment Rate Q4	102.2%	93.6%	85.5%	93.8%		
Median Earnings	108.3%	100.2%	N/A	104.2%	Median Earnings	104.9%	128.4%	N/A	116.6%		
Credential Rate	134.5%	163.0%	81.9%	126.5%	Credential Rate	142.0%	157.8%	105.3%	135.0%		
Measurable Skill Gains	N/A	N/A	N/A	N/A	Measurable Skill Gains	N/A	N/A	N/A	N/A		
Overall Program Score	113.5%	120.5%	102.5%		Overall Program Score	109.4%	114.3%	92.3%			
<p>The assessment reflects performance across programs and negotiated indicators. To pass performance a Local Workforce Development Area (LWDA) must:</p> <ul style="list-style-type: none"> • Have an Overall Program Score (across all indicators) of at least 90% • Have an Overall Indicator Score (across Adult, Dislocated Worker and Youth programs) of at least 90% • Have an individual indicator percentage of at least 50% 											
Color Coding	<table border="1"> <tr> <td align="center">Pass</td> </tr> <tr> <td align="center">Fail</td> </tr> </table>				Pass	Fail					
Pass											
Fail											

October 11, 2019

SC Department of Employment and Workforce
Attn: Mr. Nick Foong
PO Box 995
Columbia SC 29202

Dear Mr. Foong:

The Upper Savannah Workforce Development Board seeks to serve as many job seekers and employers as possible with the federal funding provided. It also seeks to be a good steward of those funds, limiting investments to those which are likely to result in a high return on investment. We have a complex system with seven counties and seven centers. We have two contractors.

Attached is a budget summary which was approved by the Upper Savannah Workforce Development Board, September 9. It shows the efforts made to:

1. Reduce center overhead (In the last two years we either moved or re-negotiated our lease in each county.)
2. Reduce expenses for oversight at the Council of Government level. We have three people doing the work of six.
3. Get partners to contribute more. Piedmont Technical College now hosts our job fairs.

We put the responsibility for meeting the adult/dislocated worker client expenditure rate on our contractor, Eckerd. We monitored their client expenditures and in fact, cut overhead because they had not achieved the goal. In the end, 29.33% of all adult and dislocated worker program funds were spent on client-related costs. Last year we were 21.07%.

Making it to 30% this year will still be difficult because our area received about a 11% funding reduction this year. Fixed overhead cost such as rent and utilities still need to be paid. The board has reviewed strategies for reducing operating costs further and has determined that the one remaining option is to rebid our contracts to create synergy when all WIOA programs are operated by one provider. We can eliminate some overhead and reduce staff travel. The board voted to rebid and we hope to have one contractor starting January 1, 2020.

Our area also narrowly missed meeting the client fund utilization rate for dislocated workers. Overall, between adult and dislocated worker we were at 71%. We spent 64% of available dislocated worker funding and 78% of adult funding. There are strict eligibility guidelines for dislocated workers. As the economy has strengthened, few want training. Often workers find new jobs before they lose their original job.

To balance adult and dislocated worker expenditures the board transferred funds to adult last year.

The board plans to meet both the adult and dislocated worker fund utilization rate this year.

Traditionally we have budgeted 80% of our funds. We know we need carryover for the next year. Our program year starts July 1, but the majority of funding is not received until November. If the federal budget is in limbo, it can take even longer. Our 2019 budget calls for us to spend 86%. We are hoping we do not run into cashflow problems next year.

Sincerely

Ann Skinner
Workforce Development Director

SOC Code	SOC Title	SOC Level	Base Employment	Projection Employment	Numeric Change	Percent Change	Annual Exits (leaving workforce)	Annual Transfers (Moving to New Category)	Annual Total Openings	2018 Upper Savannah Avg Wage	2018 Upper Savannah Median Wage	% of Workforce
0	Total, All Occupations	1	95,233	101,667	6,434	6.8	4,619	6,253	11,515	\$19.05	\$15.48	
110000	Management Occupations	2	6,780	6,430	-350	-5.2	260	238	463	\$44.05	\$37.98	7.1%
130000	Business and Financial Operations Occupations	2	2,048	2,255	207	10.1	63	128	212	\$27.45	\$25.84	2.2%
150000	Computer and Mathematical Occupations	2	532	593	61	11.5	10	27	43	\$29.49	\$27.33	0.6%
170000	Architecture and Engineering Occupations	2	1,594	1,797	203	12.7	42	77	139	\$35.99	\$35.77	1.7%
190000	Life, Physical, and Social Science Occupations	2	368	405	37	10.1	10	24	38	\$31.49	\$29.91	0.4%
230000	Legal Occupations	2	260	290	30	11.5	7	12	22	\$22.75	\$18.62	0.3%
250000	Education, Training, and Library Occupations	2	5,088	5,623	535	10.5	226	217	497	\$21.73	\$21.29	5.3%
270000	Arts, Design, Entertainment, Sports, and Media Occupations	2	721	753	32	4.4	32	43	78	\$17.82	\$15.72	0.8%
290000	Healthcare Practitioners and Technical Occupations	2	4,832	5,483	651	13.5	135	136	336	\$34.64	\$28.42	5.1%
330000	Protective Service Occupations	2	2,271	2,371	100	4.4	86	110	206	\$18.02	\$17.19	2.4%
350000	Food Preparation and Serving Related Occupations	2	5,871	6,554	683	11.6	445	560	1,073	\$9.89	\$8.99	6.2%
370000	Building and Grounds Cleaning and Maintenance Occupations	2	3,270	3,626	356	10.9	212	219	467	\$11.41	\$10.47	3.4%
390000	Personal Care and Service Occupations	2	2,831	3,068	237	8.4	226	202	452	\$11.56	\$10.47	3.0%
410000	Sales and Related Occupations	2	6,861	7,188	327	4.8	461	562	1,056	\$15.61	\$10.52	7.2%
430000	Office and Administrative Support Occupations	2	12,017	12,617	600	5.0	626	746	1,432	\$16.03	\$15.06	12.6%
450000	Farming, Fishing, and Forestry Occupations	2	2,587	2,156	-431	-16.7	87	266	310	\$17.33	\$15.67	2.7%
470000	Construction and Extraction Occupations	2	3,092	3,415	323	10.5	113	216	361	\$18.27	\$16.81	3.2%
510000	Production Occupations	2	19,220	20,070	850	4.4	854	1,426	2,365	\$16.58	\$15.45	20.2%
530000	Transportation and Material Moving Occupations	2	6,595	7,654	1,059	16.1	346	525	977	\$14.74	\$12.80	6.9%

Top Opportunities for CTE

- 1 Healthcare has one of the highest growth rates. It pays well. It is a substantial part of the area's workforce.
- 2 Manufacturing is the area's largest occupational group. Each year there are more than two thousand job openings. Pay is average. But most manufacturing jobs are full time with benefits.
- 3 Education has strong growth, good wages, and is a substantial part of the area's workforce.
- 4 Computer and Engineering occupations are needed for manufacturing. They have high growth and high wages.
- 5 Construction has high growth and good wages.
- 6 Protective occupations are growing and have good wages
- 7 Business is growing and has good wages but there are limited openings. Business skills can be applied to other careers however.

High Growth, but Low Wages

- 1 Food preparation - Not only are wages low, but jobs are often part-time without benefits.
- 2 Cleaning - - Not only are wages low, but jobs are often part-time without benefits.
- 3 Personal care - Generally wages are low for jobs which do not require training after high school.

Small percentage of labor force - The small numbers in these occupational groups may suggest there is not enough demand to fill class -size groups.

- 1 Life, Science and Social Science Occupations 38 openings a year for seven-county area.
- 2 Legal Occupations - 22 openings a year for seven-county area.
- 3 Art, Design - 78 openings a year for seven-county area.

Negative Growth

- 1 Management occupations are declining with a trend towards self-directed teams.
- 2 Farming is declining - but the wages are average.

SCORER _____

SCORING CRITERIA (An application must score at least 75 points to be considered for funding. It is anticipated that there will be one award, so the application with the highest score will be selected.)

Operator (15%)

Supports outreach activities and has a plan to get visitors engaged.

Has plan for providing all required services. Can communicate to partners and clients all available resources.

Operates centers so partners are able to assist clients and clients feel comfortable.

Can support IT needs.

Has a plan to bring in new partners.

Provides support so that staff can work safely and efficiently.

Has capability to ensure center certification, including EO and ADA compliance.

Adult, Dislocated Worker Case Management (30%)

Has clear plan to recruit enough clients to fill all slots.

Can provide an assessment of skills and interests.

Will train staff how to help clients make effective career plans.

Has plans to encourage job seekers and to help keep them on track to reach goals.

Has full array of services to help people with different needs.

Has the capability to offer all required training services.

Has capability for working with employers to facilitate subsidized and unsubsidized placements.

Agrees to meet performance standards including

1. DOL measures
2. Expenditure levels

Youth Case Management (15%)

Has clear plan to recruit enough clients to fill all slots.

Has plan to offer all 14 program elements.

Has plan and capability for meeting goals for work-based learning.

Managerial (15%)

Has shown to have capacity to operate programs successfully

Has plan to provide training to staff and perform internal monitoring to identify and correct problem

Has either identified a project leader or who has the capability of finding a leader.

Financial (25%)

Total budget is within RFP limits.

Has adequate staff and operating expenses to do what needs to be done. Staffing needs and operating expenses are explained.

Proposed slot levels are consistent with RFP goals.

Has adequate resources for client needs (tuition, supportive services, work experience and OJT payments.)

The proposed client costs are at or above the percentage goal listed in RFP.

The proposed budget earmarks enough resources for youth work experience.

Has the ability either to save the system money by: bringing in more partners, getting more resources or making in-kind contributions.

Upper Savannah Workforce Development Executive Committee Scores - RFP for WIOA Services Jan. 1, 2020 - June 30, 2021

Bidder	Operator	A/DW Case Mgmt.	Youth Case Mgmt.	Managerial	Financial	Total
Possible %	15	30	15	15	25	100
Eckerd	8.1	23.0	9.7	13.2	19.0	73
GLEAMNS	13.2	27.3	14.8	14.8	24.7	95
Goodwill	10.4	20.3	8.8	7.8	18.8	66
ResCare	10.7	20.7	7.9	9.7	15.0	64

Services for Job Seekers

SC WORKS | BRINGING EMPLOYERS AND JOB SEEKERS TOGETHER

A proud partner of the American Job Center® network

Self Help Services Available

What Can I Do At a Center?

- Review job listings on-line.
- Complete on-line job applications.
- Prepare my resume.
- Review information about making career choices.
- Learn about training opportunities and financial aid.
- Attend workshops.
- Participate in weekly Networking groups.
- Find out information about community services.
- Practice for and take Work Readiness assessments.
- Take GED pre-test
- Access information on financial aid.
- Get referrals to partner agencies such as SC Voc. Rehabilitation, Adult Ed, DSS, etc.
- Summary of Self Help Services – Get the information you need to start your job search. Free computer access for job search activities.

Additional Specialized Services: Workforce Innovation and Opportunity Act

The primary advantage of WIOA is you are assigned a staff person who acts as a tour guide, coach and investor.

Making a Plan

WIOA can help you figure out what you have to offer a new employer by pointing out the skills that you already have. Information about different types of jobs is available. Your plan will list steps to get you to the job you want.

Professional Help Applying for Jobs

Take advantage of resume review services or try out a practice interview.

Get Help Contacting Employers

WIOA will call employers on your behalf as long as you are *actively participating* in your job search.

Arranging Employer-Based Training

WIOA can set up an internship or On-the-Job Training opportunity.

Computer Upgrading

WIOA can pay for beginning computer classes such as Microsoft Word and Excel.

GED Training – Prepare for the GED exam or take classes to earn your high school diploma. The WIOA program can pay fees associated with earning your high school credential.

Scholarships for Selected Training Programs

WIOA invests in training programs that lead to jobs. Students must attend and keep passing grades to maintain the scholarship.

WIOA will not pay for money that you owe for training before you are awarded a scholarship.

Scholarship funds are available after any applicable financial aid is applied.

Transportation assistance may be available for those commuting more than 25 miles.

There is an application for training. You will be notified in writing if you are approved.

How Do I Join?

- ❑ Attend a WIOA Info Session
- ❑ Complete a resume or resume worksheet. Help is available.
- ❑ Attend an eligibility determination appointment. You will be asked to bring a photo ID, your SS Card or other approved documentation

What Should I Expect?

- ❑ Eligibility appointment (one hour.)
- ❑ Meet with career coach to set goals.
- ❑ Work towards basic skills certificate.
- ❑ Weekly networking groups/workshops.
- ❑ Activities and services that are appropriate for your plan.

What Will I Get Out of WIOA?

The more effort you put into upgrading your skills and looking for work, the more likely you are to be successful.

SC Works Centers - Upper Savannah Region

Abbeville SC Works

903 West Greenwood St. Abbeville
(Inside Abbeville County Administration)
Tuesday and Thursday
9:00 a.m. to 5:00 p.m.
864.366.6690 Ext. 2291

Edgefield SC Works

21 Star Rd. Edgefield
(Located in the back of the Health Dept.)
Monday-Thursday
8:30 a.m. to 4:30 p.m.
803.637.4029

Greenwood SC Works

927 E Cambridge Ave, Greenwood,
(Entrance on N. Hospital St.)
Monday –Friday 8:30 a.m. to 5:00 p.m.
864.229.8872

Laurens SC Works

1029 W. Main St. Laurens
(Inside Adult Ed.)
Open Monday - Thursday
8:30 a.m. to 12:00 p.m.
1:00 p.m. to 5:00 p. m.
864.681.1605

McCormick SC Works

109 W Augusta St. McCormick
Monday 8:30 a.m. to 5 p.m.
864.852.3649

Newberry SC Works

1840 Wilson Rd. Newberry
Monday-Friday 8:30 a.m. to 5 pm
803.276.2110

Saluda SC Works

407 W Butler Ave. Saluda
Monday-Tuesday 9:00 a.m. to 4 p.m.
Wednesday 8:30 a.m. to 5:00 p.m.
864.445.2047

Recommended Websites

www.scworks.org
www.upperscworks.org
www.mybenefits.dew.sc.gov
www.indeed.com
www.onetonline.org
www.scois.net

Unemployment Insurance

For questions regarding benefits
or assistance with claims call:
1-866-831-1724

Like us on Facebook, Upper Savannah SC Works System

www.facebook.com/upperscworks

An equal opportunity program. Auxiliary aids and services available upon request for individuals with disabilities. Telephone relay service 711.